



**International
Resource
Panel**

Assessment of Resource Efficiency and Innovation in Circular Economy through Remanufacturing, Reuse, Repair, and Refurbishment

**G7 Value Retention Policies Workshop
Advancing Remanufacturing, Refurbishment, Repair and Direct Reuse (RRRDR)**

Panoramic Hall, Montreal Science Centre
Montreal, 21-22 June 2018

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Context of the IRP study

Circular Economy (CE)

- CE seeks to maximize system efficiency through both resource utilization and value retention.

Value-Retention Processes (VRPs)

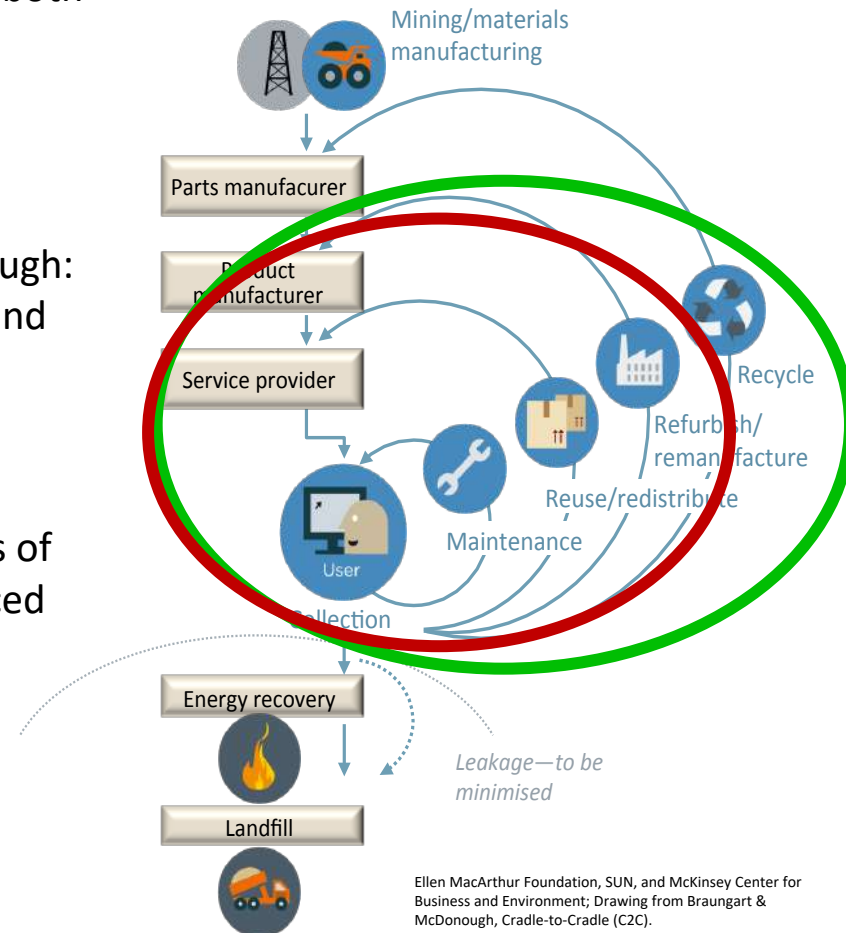
- Formerly “Circular Processes” or “VRPs”
- Processes that retain value within a system through: **arranging direct reuse, repair, refurbishment, and remanufacturing.**

Potential Benefits

- Offer substantial and verifiable benefits in terms of resource efficiency, circular economy, and reduced negative environmental impact.

Broader Impact

- Inform policy and guide private sector

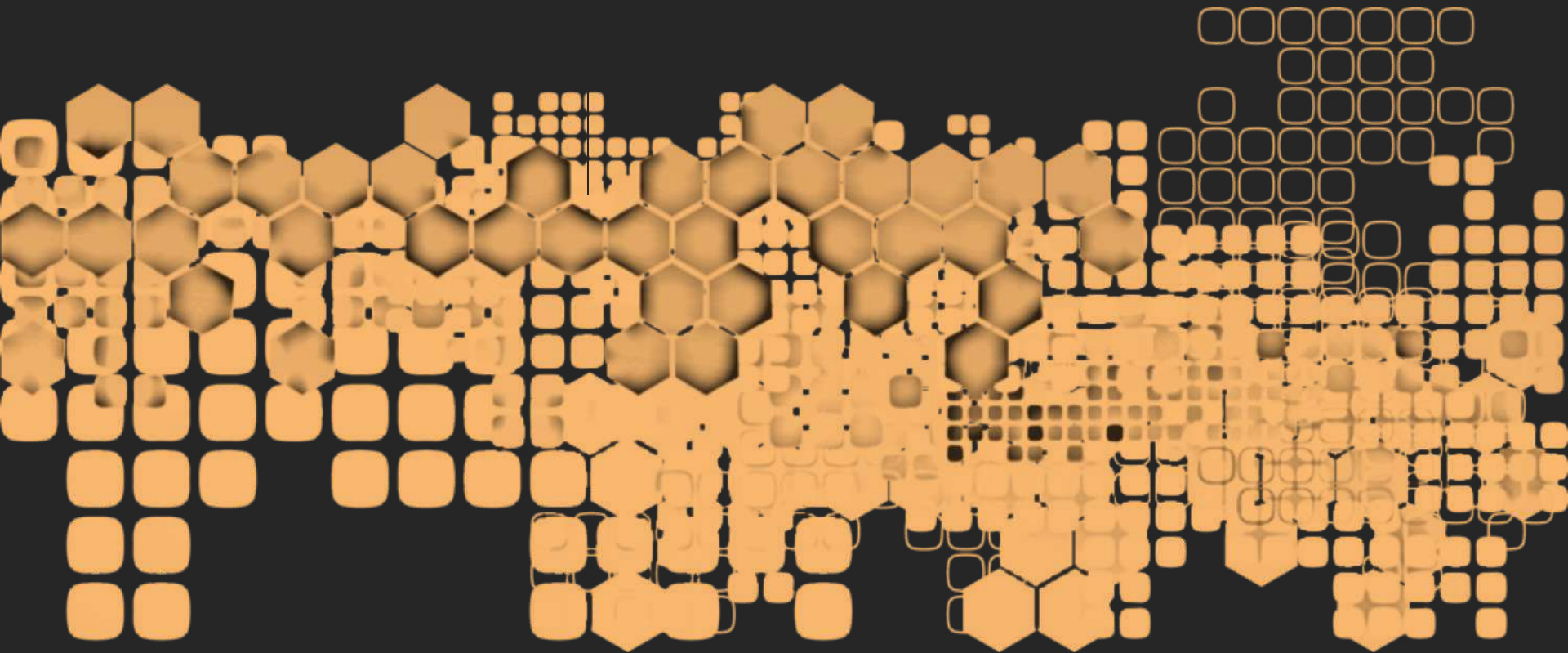


Ellen MacArthur Foundation, SUN, and McKinsey Center for Business and Environment; Drawing from Braungart & McDonough, Cradle-to-Cradle (C2C).

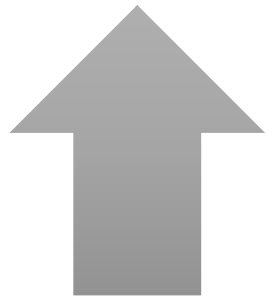
Research questions

- 1) What are the product- and process-level environmental and economic implications of circular VRP-based production, relative to traditional linear OEM New production?
- 2) What are the economy-level environmental and economic implications of circular VRP-based production, relative to traditional linear OEM New production?
- 3) What are the impacts of regulatory, market-based, technological, and collection infrastructure barriers to VRPs, and how do they affect transition to circular economy?
- 4) What behavioral-economic conditions influence the adoption and diffusion of VRP innovations within markets, and what interventions are possible to alleviate these kinds of market-based barriers?
- 5) What actions can be taken by industry and policy-makers to support and enable VRP market transformation for circular economy through VRPs?

Methods & approach



Framework & modeling approach:



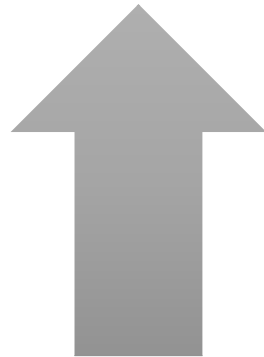
Top-down:

Macro-circular dynamic system modeling of 3 sectors across 4 economies

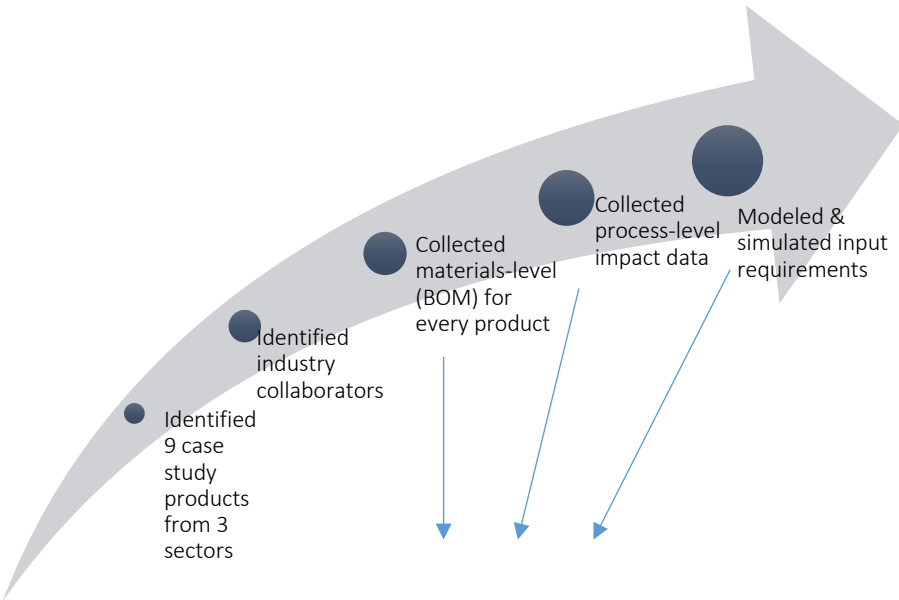


Bottom-up:

Material, product-, and process-level analysis of 3 representative products from 3 sectors



Data collection & impacts assessment



Estimated/document each product & process:

- Material requirement (kg) & waste (kg)
- Embodied materials energy (MJ)
- Embodied materials emissions (kg CO₂-eq.)
- Process energy (MJ)
- Process emissions (kg CO₂-eq.)
- Cost advantage (\$ USD)
- Employment opportunity (FTE)

Data collected for primary input variables (33)

- Literature;
- Surveys;
- Industry data collection & interviews;
- UNEP Workshops; and
- Empirical research conducted by C. Kreiss on relative material efficiency of VRP processes.

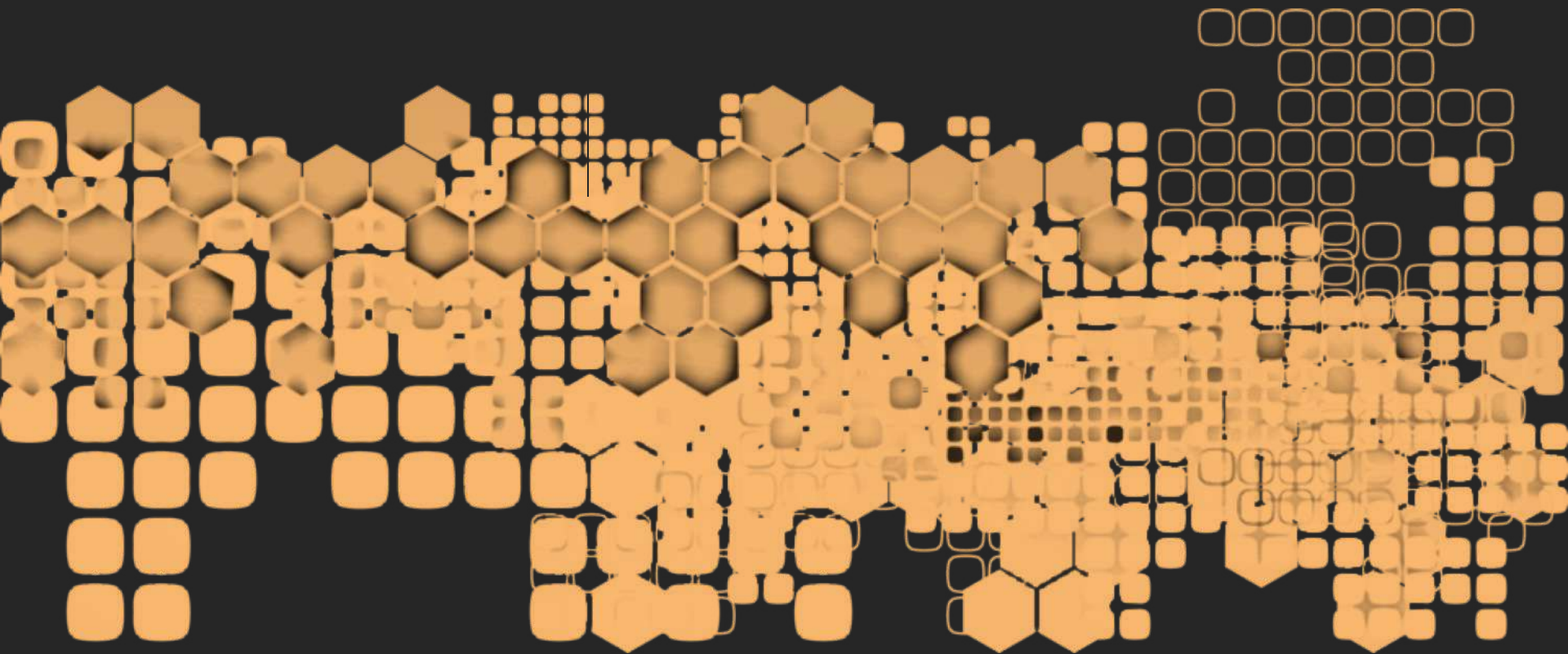
ECONOMY D	Ne	R1	R2	R3	R
ECONOMY C	Ne	R1	R2	R3	R
ECONOMY B	Ne	R1	R2	R3	R
ECONOMY A	Ne w	R1	R2	R3	R 4
Vehicle Engine					
Vehicle Alternator					
Vehicle Starter					
Production Printer					
Printing Press					
Printing Press					
HDOR Engine					
HDOR Alternator					
HDOR Turbo Charger					

Aggregation of results:

- Cumulative by Sector:
 - Vehicle Parts;
 - Industrial Digital Printers;
 - HDOR Equipment Parts.
- Cumulative by Process:
 - Total VRPs;
 - OEM New.

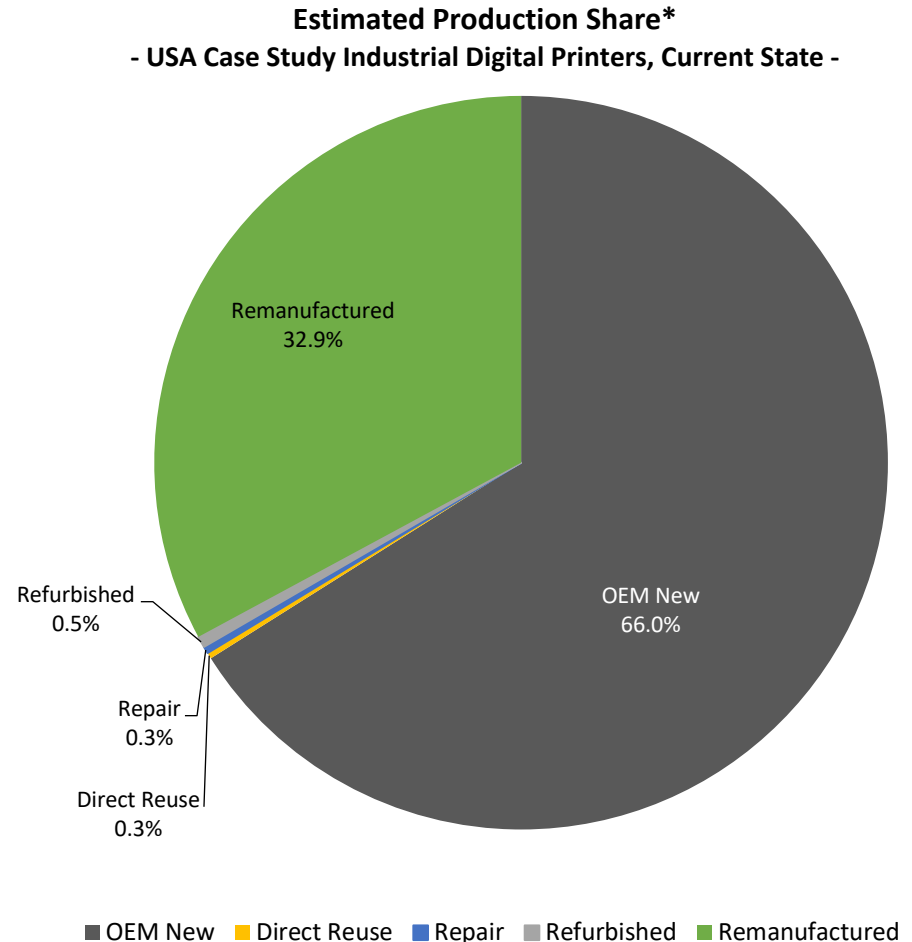
ECONOMY D	Ne	R1	R2	R3	R
ECONOMY C	Ne	R1	R2	R3	R
ECONOMY B	Ne	R1	R2	R3	R
ECONOMY A	Ne w	R1	R2	R3	R 4
Vehicle Parts					
Industrial Digital Printers					
HDOR Equipment Parts					

Sample Results



Estimated Current State of Production

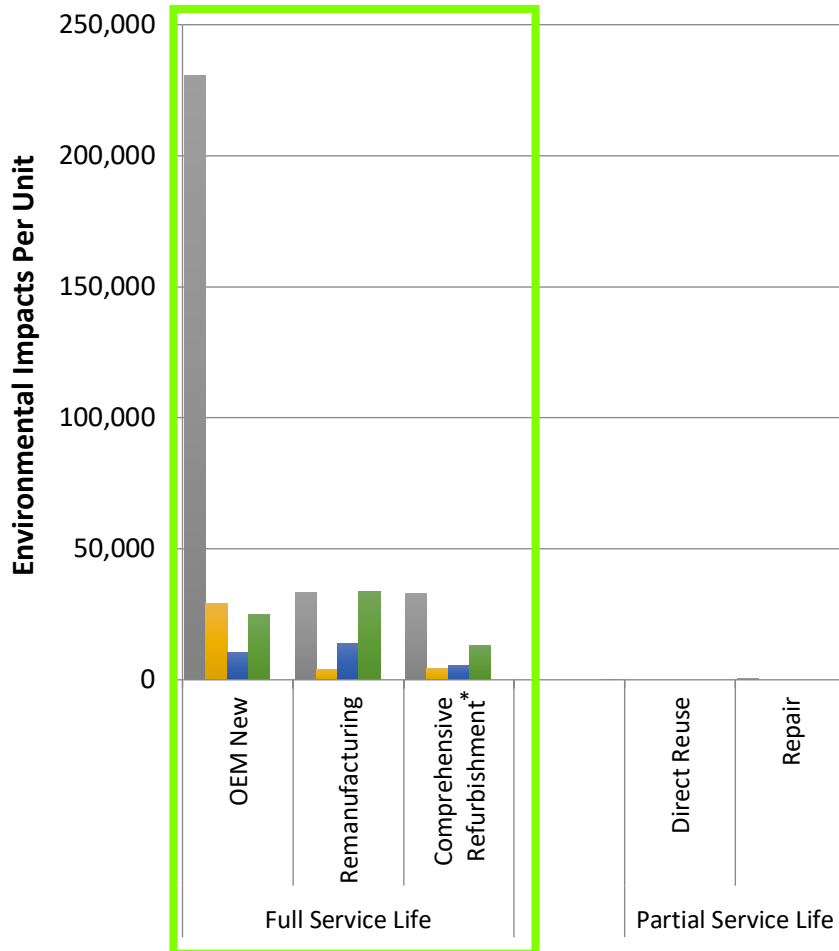
- Direct reuse, repair, and refurbishment have marginal share compared to remanufacturing
- Only a few producers of Industrial Digital Printers engage in VRPs
- Remanufacturing has significant share with potential for growth if market access is not restricted



Product-Level Results: Digital Industrial Printer, USA

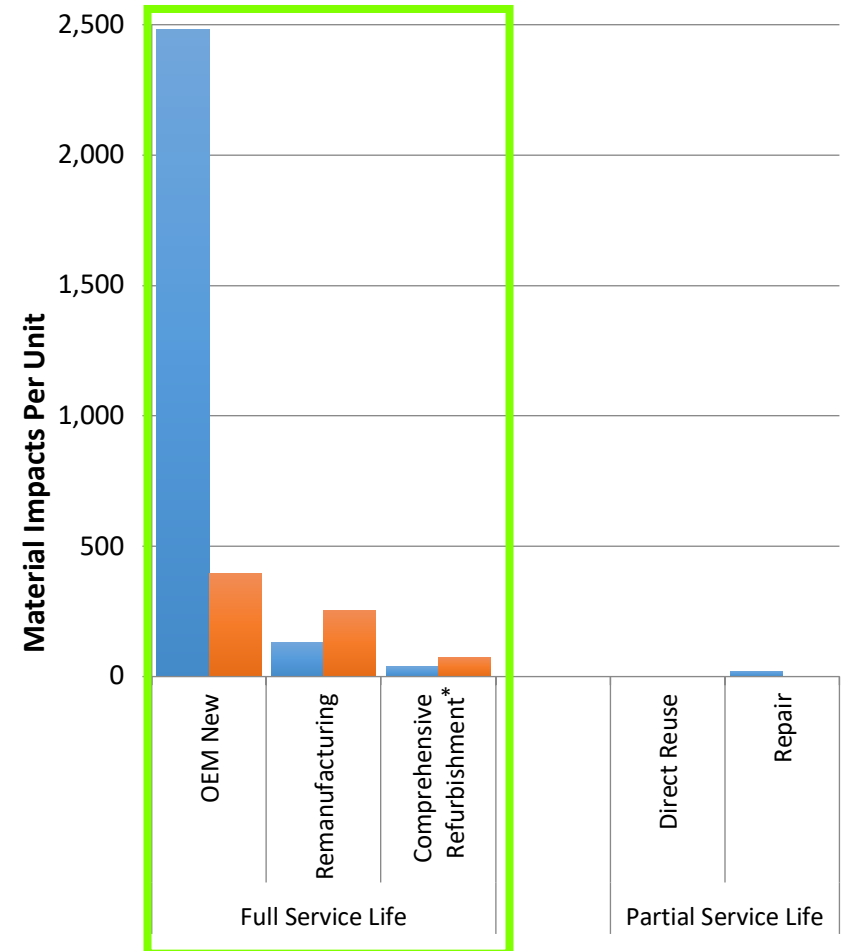
Environmental Impacts Per Unit

- Industrial Digital Printer, USA -



Material Impacts Per Unit

- Industrial Digital Printer, USA -



■ Embodied Energy (MJ) ■ Embodied Emissions (kg CO2-eq.)
■ USA Process Energy (MJ) ■ USA Process Emissions (kg CO2-eq.)

■ New Material (kg) ■ Production Waste (kg)



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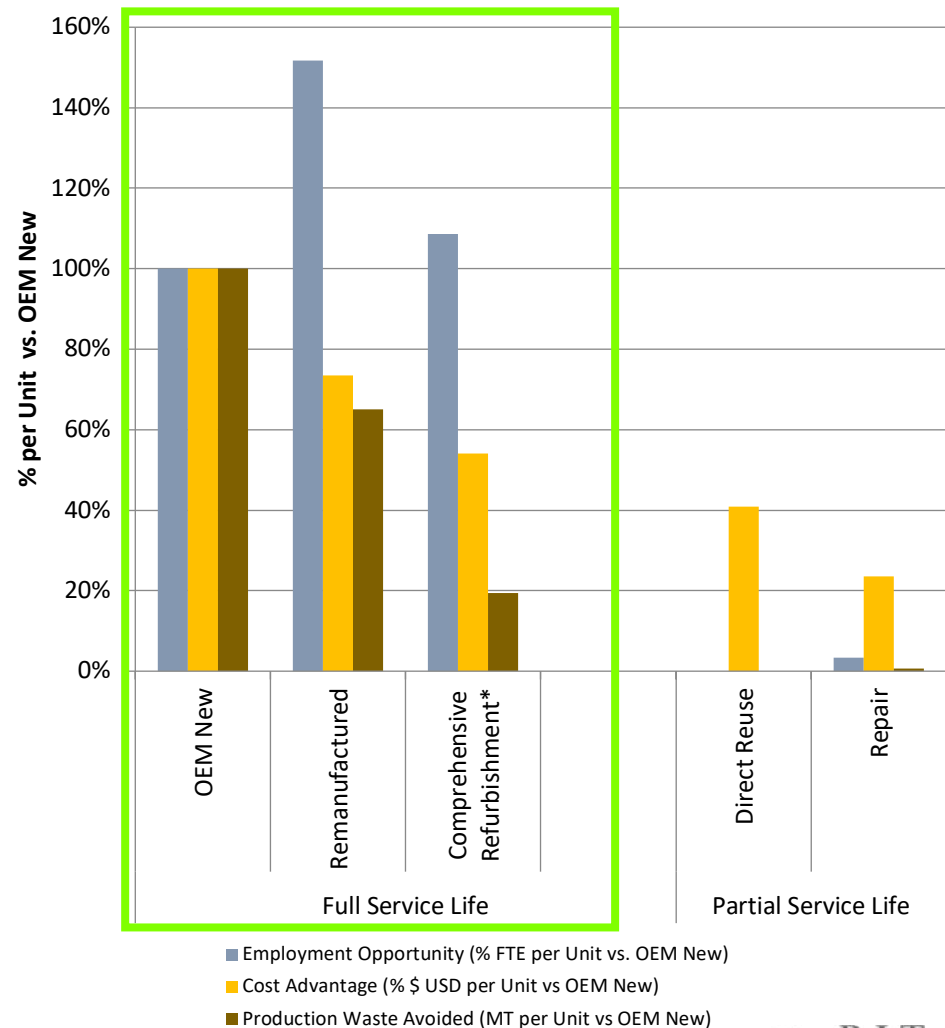
* Does not enable full new service life



Product-Level Results: Digital Industrial Printer, USA

- Employment opportunity
 - Group 1/ Full Service Life VRPs have relatively greater skilled labor requirements;
- Cost advantage
 - All VRPs offer a cost advantage;
 - Advantage stems from offset inputs and requirements;
 - Magnitude of advantage inversely relates to value and utility-retained:
 - Higher cost-advantage: lower value and utility retention
- Production waste
 - Production waste avoidance suggests efficiency;
 - Production waste avoidance leads to operating cost avoidance.

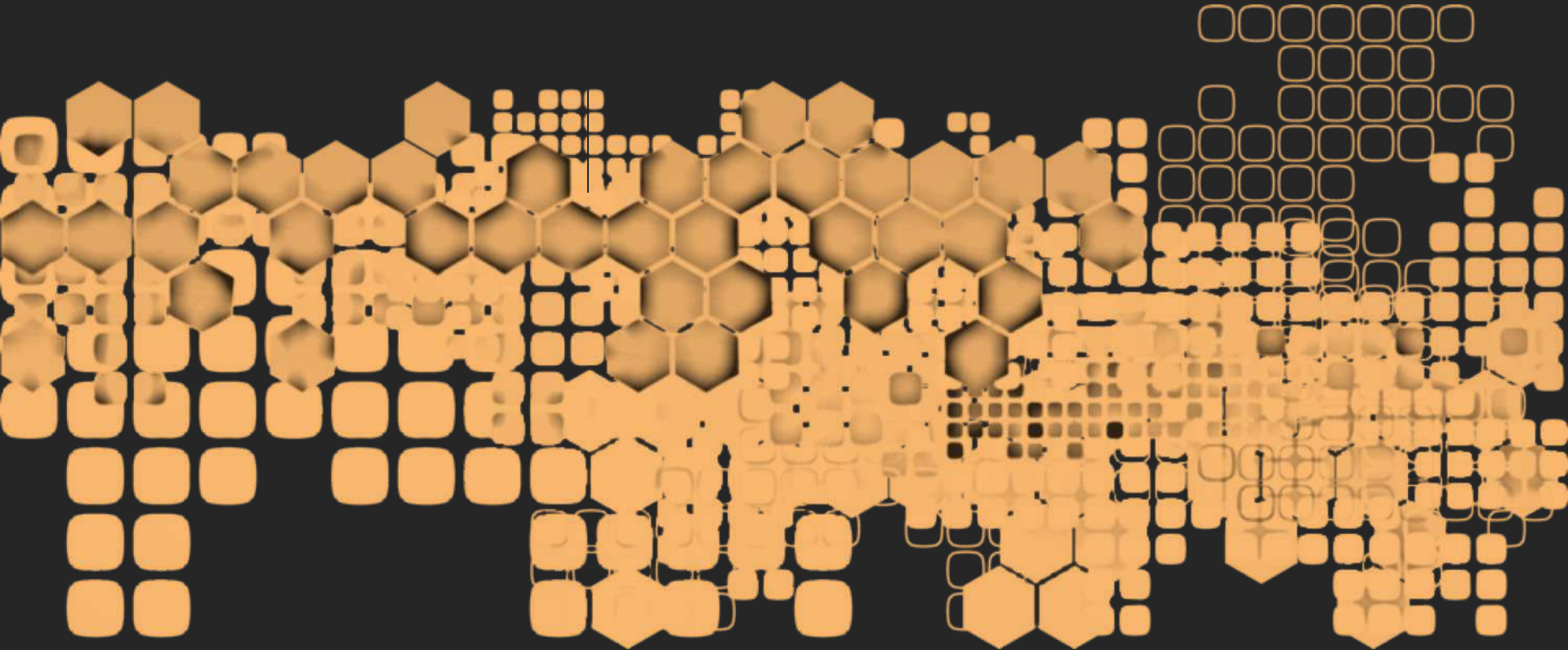
Economic Opportunities Created via VRPs
- Case Study Industrial Digital Printing Press, USA -



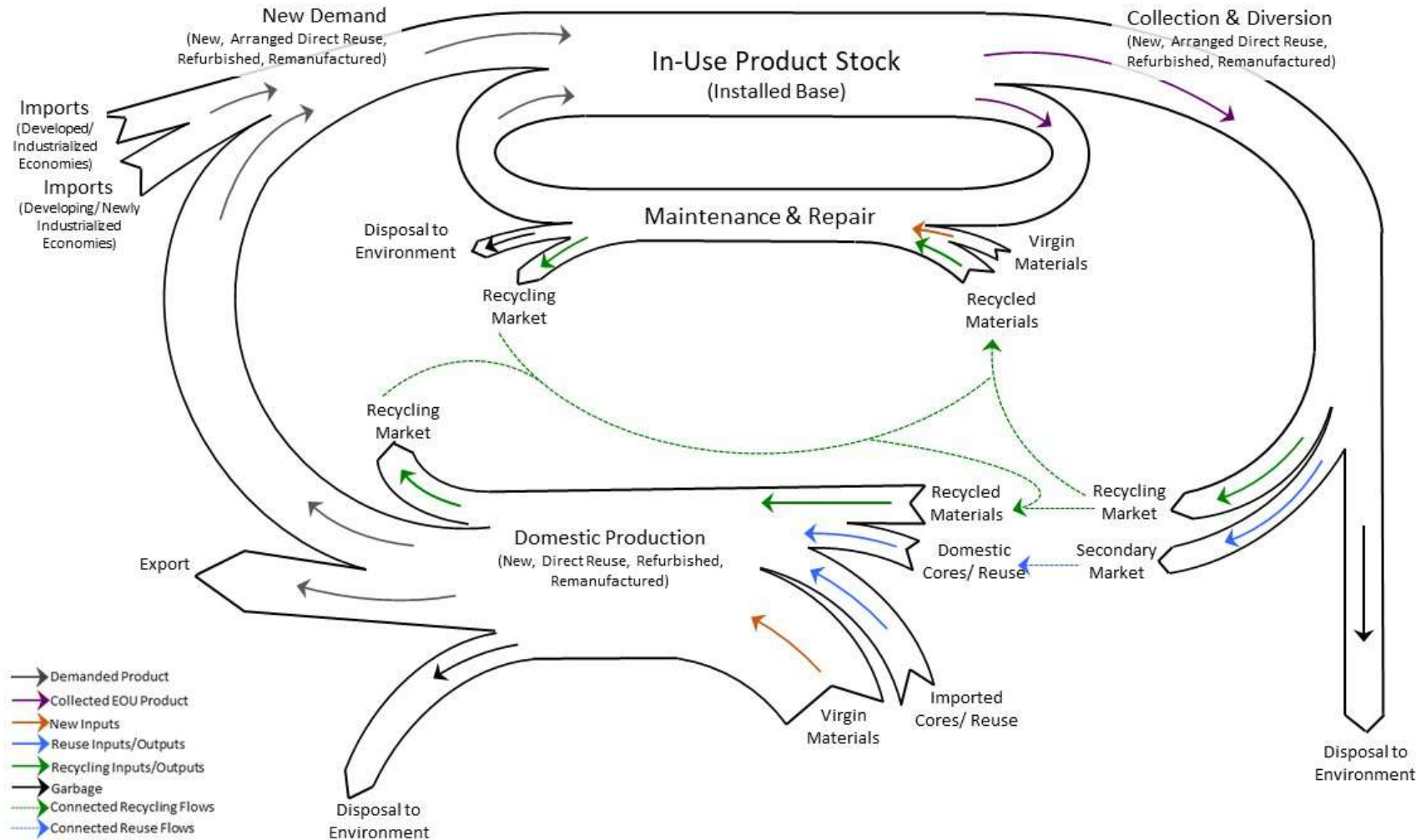
■ Employment Opportunity (% FTE per Unit vs. OEM New)
 ■ Cost Advantage (% \$ USD per Unit vs. OEM New)
 ■ Production Waste Avoided (MT per Unit vs. OEM New)

* Does not enable full new service life

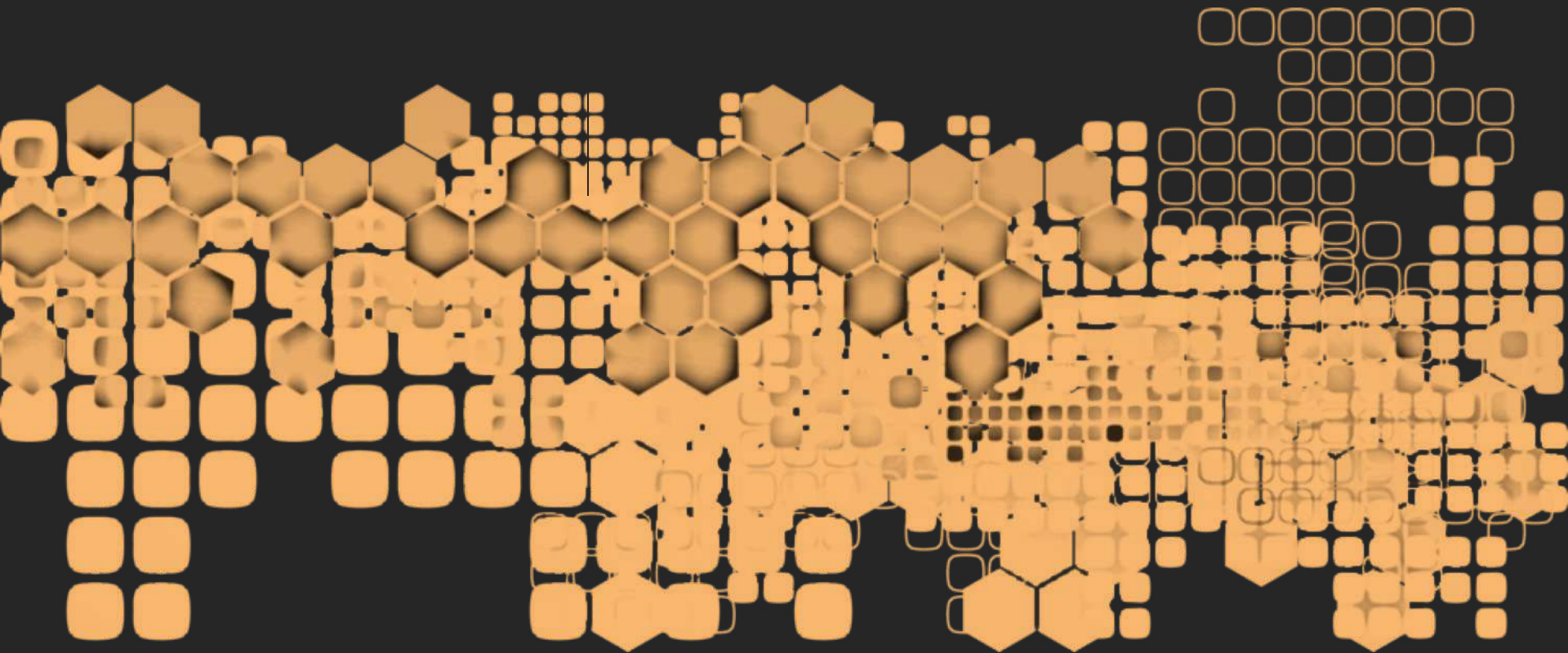
Key Insights from IRP Assessment Study



2) Production-level: A broad system perspective is essential



Summary of Policy Insights

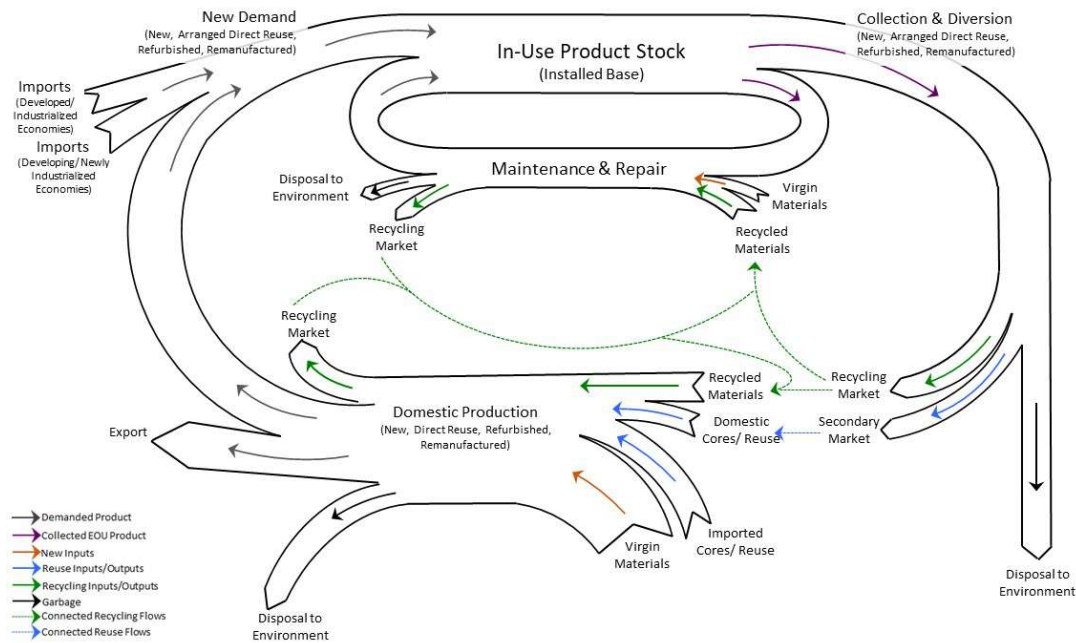


Benefits of VRPs

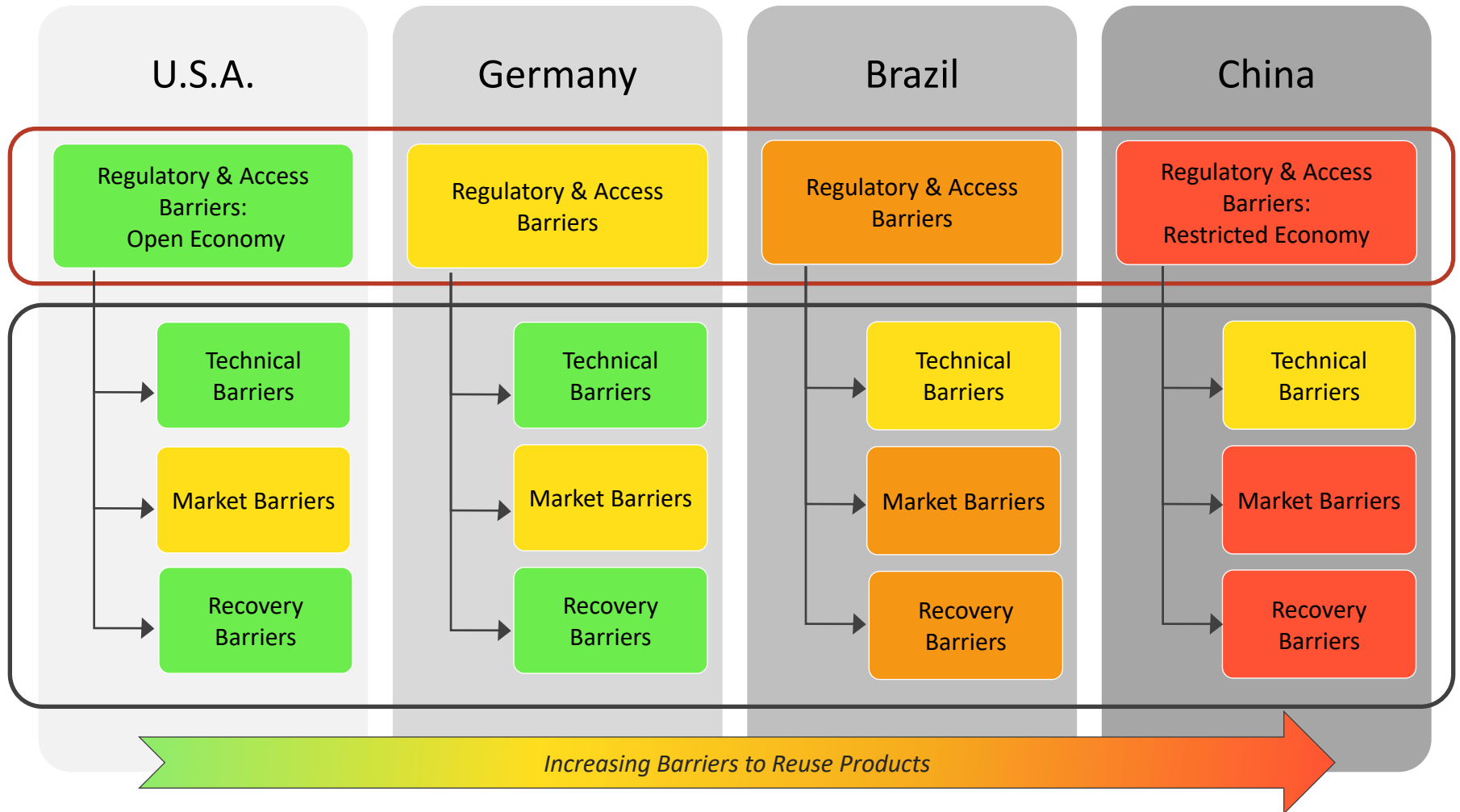
- Increased VRPs within economy's production mix can create environmental benefits:
 - Reduced average new material demand;
 - Increased utilization rate of existing goods;
 - Avoided embodied new material energy and emissions;
 - Reduced production waste generation;
 - Gateway to recycling.
- Reduced new material and energy requirements for VRP production can create economic opportunities:
 - Lower operating costs reduce barriers to entry into marketplace;
 - Lower operating costs enable VRP producers to pass the cost advantage along to their customers.

Need for expanded systems-perspective

- It is the presence and nature of barriers to VRPs that determine potential achievable benefits;
 - Not an issue of ‘newly-industrialized’ or ‘non-industrialized’ economic standing.
- Implicit requirement to consider the entire life-cycle of the product;
 - Must occur early in product development process;
 - Must extend beyond warranty and recycling.



Economic Production Activity & Barriers



(Source: N. Nasr and J. Russell, 2016)

Barriers to VRPs

Types of Barriers	Examples	Description of Barrier Impact
Regulatory & access barriers	<ul style="list-style-type: none"> • Complicated regulatory definitions for VRPs that affect import, export, and domestic production-consumption activities; • Lack of clear understanding and differentiation between VRPs; • Inputs to VRPs (product cores) often reflected as 'waste' under regulatory definitions. 	Affects flows of finished VRP products from producers to customers in domestic and/or international markets (forward-logistics).
Collection infrastructure barriers	<ul style="list-style-type: none"> • Lack of policy requiring diversion of EOU/EOL products from waste; • Lack of efficient and/or effective diversion and collection infrastructure; • Cost-burden of reverse-logistics if left to individual organizations. 	Affects flows of EOU products and components from the customer/user back into the secondary markets and/or to the OEM to be used as inputs to VRPs (reverse-logistics)
Customer market barriers	<ul style="list-style-type: none"> • Lack of standards/certifications for VRPs and VRP products; • Perceived low-price = low-quality of VRP products; • High customer risk-aversion. 	Creates adoption and capacity constraints for the domestic VRP customer market.
Technological barriers	<ul style="list-style-type: none"> • Increased production complexity with reverse-logistics and supply-chain considerations; • Specialized labor and equipment requirements; • Cost-burden of investment and R&D on individual organizations. 	Creates adoption and capacity constraints for domestic VRP producers.

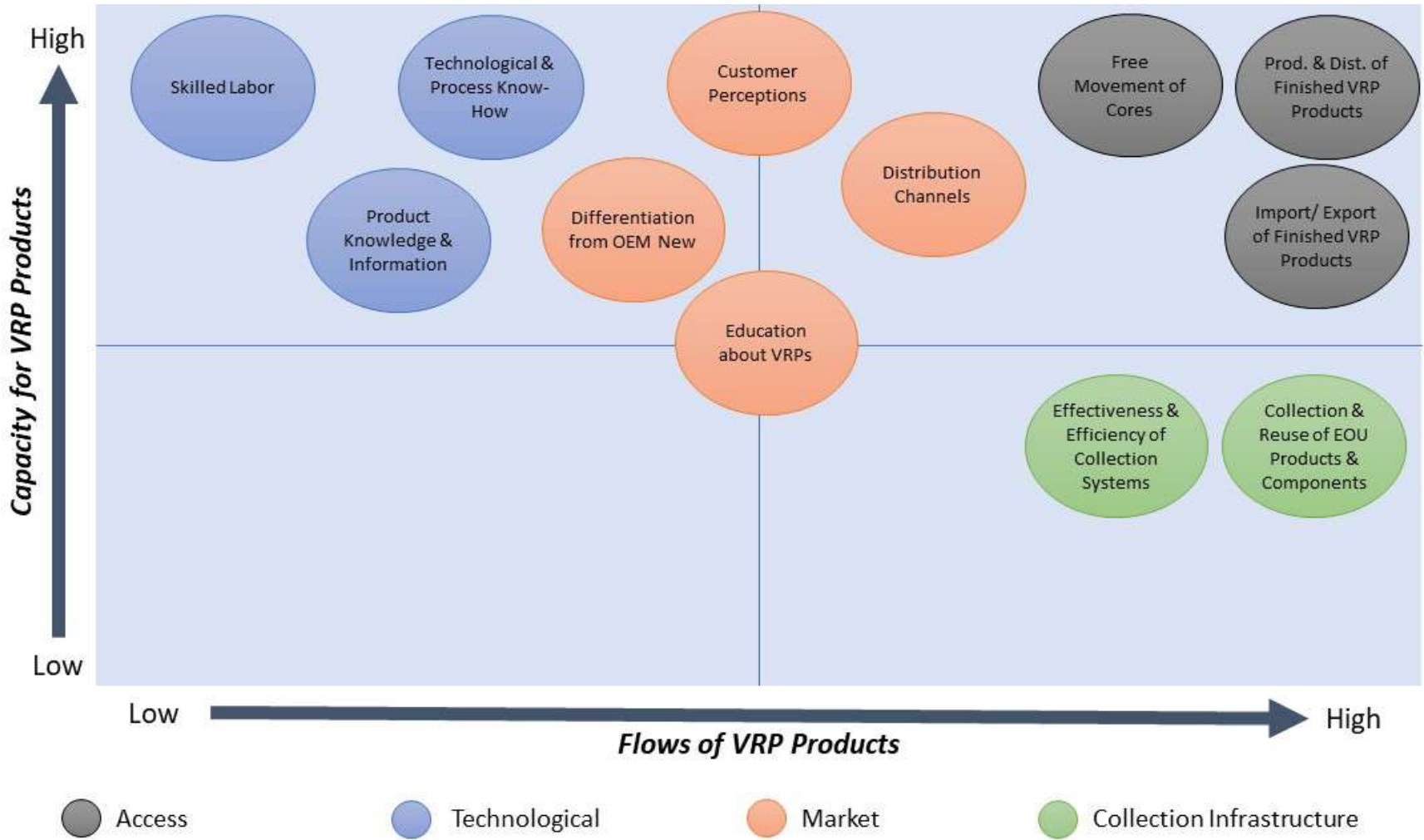
Need for integrated environmental and technology policy

- Policy interventions to support VRPs must target both radical (*system-level*) and incremental (*process-level*) innovation;
- Integrated technology and environmental policy approaches:
 - **Open market access to VRP products**, recognizing that market access barriers can have be the largest barrier;
 - **Technology-focus**, supporting technological innovation and training programs;
 - **Environment-focus**, emphasizing continuous improvement and customer engagement;
 - **Strategic Niche Management**, supporting development of technological networks and R&D;
 - **Public procurement**, leading by example via government procurement policies to establish new markets for early-stage VRP innovations.

Nature of barriers must guide CE and VRP strategy

- Recognizing the nature of barriers to VRPs is key to overcoming them:
 - Barriers that inhibit the generation of demand are problematic for creating the business case that industry members require to engage in VRP production;
 - Barriers that restrict VRP producer's access to technological capacity, VRP inputs, and skilled labor, restrict domestic production capacity and efficiency opportunity.
- Policy-makers have a central and pivotal role in alleviating regulatory, access, and collection infrastructure barriers;
- Industry member collaboration is needed to alleviate customer market and technological capacity barriers.

Different VRP strategies for different VRP barriers



Thank you

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